Richard A. Chinappi Senior Business Adviser Read Commercial Properties 757-865=6600 Office 757-617-3237 Cell 757-865-7066 Fax

Re: Sale of Business from Mary Cruit

Dear Rich,

We want to thank you for the professional, diligent and hard work you did to facilitate the successful sale of our business. You guided and counseled us through each phase of the process. We couldn't be happier and we couldn't have done it without you!

After much research in looking for a business broker to help us with transitioning from over 40 years owning and operating our business, we are confident we chose right with you, Rich!

You spent countless hours advising us, researching leads and ultimately securing the perfect sale.

Your knowledge and experience of the entire process was amazing.

Closing was smooth and professional.

You found just the right buyer. You made it possible for us to retire and "pass the torch" with a sense of peace and confidence that we did the right thing at the right time.

It was a pleasure doing business with you. Thank you again, Rich!

Mary

Former Owner

R&M Supply Company

November, 1976 - May, 2019