



AOCE Inc.  
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September 8, 2014

To: Craig Read

I want to thank you for the work you did representing AOCE in relocating our office to Williamsburg. As you know, we had several initial ideas as to where our office should be located, but you insisted that we keep an open mind and review the entire market before making a decision. This advice turned out to be invaluable as the cost-benefits analysis worked to completely change our minds.

The only thing we wish we could have brought to Williamsburg is the advantage of on-site management that your firm provided for us in Hampton. We never realized how much of an additional benefit it is to have an on-site management firm such as Read Commercial Properties taking care of our facility. Maintenance was always promptly done, and your staff was always willing to go the extra mile to ensure we were completely satisfied. We were always proud to have important dignitaries visit our office, because the property and grounds were always in pristine condition.

Thanks again for helping our company relocate, and we will gladly recommend Read Commercial Properties to other potential clients.

Sincerely,

A handwritten signature in black ink that reads 'James E. Hartney'.

James E. Hartney  
Chief Executive Officer