

James L. Eason
4004 Chesapeake Avenue
Hampton, Virginia, 23669

December 7, 2017

Mr. F. Craig Read
6 Manhattan Sq. Suite 102
Hampton, Virginia 23666

Re: Kecoughtan Shopping Center

Dear Craig,

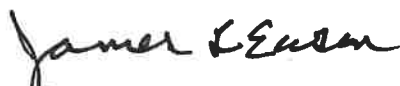
I wanted to take a minute to thank you for the work Will Andrews has done in the leasing of Kecoughtan Shopping Center. I am a member of the ownership group of this activity and achieving its success is obviously very important to me.

Prior to listing our property with your company, we had used several other firms. The results were not satisfactory in regard to bringing attention to the center and obtaining new tenants.

Since Will assumed the leasing responsibilities we have signed two new leases. Additionally, showings and activity have increased and Will has provided valuable input. I can only attribute this success to having an agent who is dedicated to helping the ownership achieve 100% occupancy.

We look forward to continuing our relationship with Read Commercial Properties and with Will Andrews.

Sincerely


James L Eason