



CENTRA
Rivermont Schools

Centra Virginia Baptist Hospital
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Craig:

I want to acknowledge Centra Rivermont School's appreciation for the work you have done on our behalf over the past decade as our primary real estate agent. You have represented us with impeccable professionalism in the business community, which is extremely important to us and our parent company, Centra Health, Inc., a nonprofit regional healthcare system. In working with Read Commercial Properties, Inc., I have come to realize that the main reason we continue to receive positive results is your vast knowledge of the commercial real estate business including construction, development, building operations, and market knowledge. In the leasing arena, your negotiating skills are unparalleled. Over the years you have spearheaded the negotiation of a number of favorable leases across the Commonwealth for Centra.

I have never encountered anyone serving in a similar capacity that has provided the sound professional guidance and has the integrity, honesty, and work ethic you exhibit. Without question, you have represented our interests so well that you have earned our implicit trust.

We recently had dealings with a competitor who remarked that "Craig is all business". To me, this was a compliment to you, and Rivermont certainly benefitted. With the amount of money involved in these typical negotiations, we want a focused professional representing our interests. We consistently get this from you!

I have thoroughly enjoyed working with Read Commercial Properties, Inc. over the years and look forward to our continued relationship for many years to come.

A handwritten signature in black ink, appearing to read "L. Tannenbaum", with a long horizontal line extending to the right.

Lloyd Tannenbaum, Ed. D., Director

Centra Rivermont Schools

January, 2017

